

Animalcare Group plc is an international veterinary sales and marketing organisation driven by a collective belief that healthy animals can have a hugely beneficial effect on their owners and wider society.

Listed on the UK's AIM market, Animalcare has a direct commercial presence in seven European countries and exports to around 40 countries in Europe and worldwide. The Group is focused on growing its business over the long term by bringing new and innovative animal health products to market through its own development pipeline, partnerships and via acquisition.

Why Animalcare?

Well positioned in attractive markets: The market for animal pharmaceuticals has enjoyed robust global growth in recent years. While the Production Animals segment continues to benefit from increasing demand for protein, Companion Animals is growing at a faster rate, largely driven by higher levels of pet ownership and a greater willingness to spend on health and wellbeing. We derive around 70% of Group revenues from Companion Animals and Equine. Consequently, Animalcare is structurally well positioned to benefit from this fast-growing market with strong long-term fundamentals.

Pipeline of novel products: We have shifted our R&D and business development focus from branded generics to novel, differentiated products with higher margin and growth potential. Daxocox, our new COX 2 inhibitor pain product for dogs, was recommended for approval in February 2021 and should receive EU marketing authorisation in early Q2 2021. In 2020, we in-licensed two novel Companion Animal products from Kane Biotech as well as establishing a joint venture for the development of future products. Animalcare plans to launch both products in the second half of 2021.

Financial flexibility enabling growth: Our focus on strengthening the Group's financial position in recent years has improved operating cash flow and significantly reduced net debt levels. As a result, the Group has the capacity to invest in value-creating opportunities that will add to our pipeline or can be leveraged immediately across our European operations and network of partners to accelerate growth.



Our values and behaviours



One team

- Trusts and supports colleagues to deliver shared goals across functionally and across countries
- Listens first and respects diversity and opinions of others
- Puts "we" before "me"



Integrity

- Does the right thing even when faced with opposition and challenge
- Gives and keeps commitments
- Is objective, honest and respectful to others in every situation



Passion

- Is enthusiastic and energetic with a winning mindset
- Is self-motivated and inspires others
- Strives to make a difference and embraces change



Taking ownership

- Gets the job done
- Takes pride in the outcome of their work
- Takes responsibility in all situations